

26 June 2017

Dear Valued Customer

We are delighted to announce that C.R. Kennedy & Company Pty Ltd has acquired the distribution business of Endocorp Pty Ltd.

Effective 3<sup>rd</sup> July 2017 the current employees of Endocorp will transfer to C.R. Kennedy. From that day, any products you traditionally purchased from Endocorp can be ordered from C.R. Kennedy.

As part of this acquisition C.R. Kennedy will become the Australian distributor of the Richard Wolf range of rigid and flexible endoscopy systems.

The comprehensive R. Wolf endoscope range perfectly complements our Fujifilm Gastrointestinal endoscope range so we will now be able to offer an endoscopic solution covering all medical disciplines.

The addition of the excellent Endocorp sales and support staff to our Sydney, Melbourne and Adelaide offices will result in a higher level of service and support to our customers in addition to a greatly expanded product offering.

Attached is a list of all the manufacturers and products we now represent. As you will see, it is extremely comprehensive.

All Terms and Conditions for Endocorp offers and orders placed with Endocorp will be carried on by C.R. Kennedy and delivered to the agreed conditions. Our sales team will be soon approaching you to discuss with you the details.

We are looking forward to continuing the excellent relationship with all our customers into the future.

Yours sincerely



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Director of Sales  
C.R. Kennedy & Company Pty Ltd



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List of C.R. Kennedy Medical Products and Suppliers as at 1/7/2017

| <b>Product/Brand Name(s)</b> | <b>Company</b>          | <b>Country</b> | <b>Description</b>   |
|------------------------------|-------------------------|----------------|--|
| AS Medizintechnik            | AS Medizintechnik       | Germany        | General Surgical Instruments for all disciplines, sterilisation containers   |
| Black Eye                    | The Standard Company    | Korea          | "Black Eye" endoscopic Marker  |
| Bowa, Lotus                  | Bowa-Electronic GmbH    | Germany        | Electrosurgical generators and accessories, Lotus Ultrasonic Scalpel   |
| Exmoor                       | Exmoor Plastic          | UK             | disposable suction tubes and procedure packs for ENT, grommets   |
| Milex                        | Cooper Surgical         | USA            | Pessaries and dilators   |
| Cygnus                       | Cygnus Medical          | USA            | Endoscope cleaning and CSSD accessories  |
| Vibrolith                    | ELMED                   | Turkey         | Pneumatic and ultrasonic Lithotripsy units   |
| EndoManager                  | Summit Imaging          | USA            | Image Capture, management and reporting software   |
| FSN                          | FSN                     | Korea          | Medical grade video monitors   |
| Fujifilm                     | Fujifilm                | Japan          | Endoscopes and accessories   |
| Genicon                      | Genicon                 | USA            | Disposable laparoscopic instruments and accessories  |
| Helicotec UT Plus            | Strong Biotech          | Taiwan         | Helicobacter Pylori Urease testing systems   |
| Heyinovo                     | Wilson Instruments      | China          | Endoscopy and Endotherapy accessories  |
| ITD                          | ITD GmbH                | Germany        | Mobile Medical Carts/trolleys  |
| Koegel                       | Koegel GmbH             | Germany        | Sterilisation baskets and accessories  |
| SAM, EPS                     | MG Electric             | UK             | Suction Pumps for emergency, ward and operating theatres   |
| Microline, ENT Ceps          | Microline Surgical      | USA            | Surgical instruments for Laparoscopic and ENT operations   |
| Miro Cam, EG Scan            | Intramedic              | South Korea    | MiroCam capsule endoscopy system and single-use esophagoscopes   |
| Mitsubishi                   | Mitsubishi              | Japan          | Medical video printers and print media   |
| MTW                          | MTW Endokopie           | Germany        | Endotherapy accessories  |
| NDS                          | NDS Surgical Imaging    | USA            | Medical Video Monitors and digital imaging control solutions   |
| Nouvag                       | Nouvag AG               | Switzerland    | Micromotor systems, drills, burs and shavers for maxillofacial, orthopedic and cosmetic procedures   |
| Pentax AWS                   | Hoya Service            | Japan          | Pentax AWS Airway Scope and Blades   |
| Platts Nisbet                | Platts & Nisbett        | UK             | General Surgical Instruments for all disciplines   |
| Pull Thru                    | Galantai Plastics       | New Zealand    | Pull-Thru endoscope cleaning systems   |
| Pusen                        | Zhuhai Pusen Medical Co | China          | Single-use Video Ureteroscopes and Console   |
| Richard Wolf                 | Richard Wolf            | Germany        | Integrated Operating Theatre Solutions, Endoscopic Video and Documentation Systems, Instruments and Accessories for Minimal Invasive Surgery for all disciplines |
| Simbionix                    | 3D Systems              | USA/Israel     | Medical training simulators  |
| Sony                         | Sony                    | Japan          | Medical grade video monitors, video printers and DVD recorders   |
| Synectics                    | Synectics               | Portugal       | Oesophageal pH monitoring electrodes/catheters   |
| Xion                         | XION medical            | Germany        | Voice, speech and swallowing instrumentation   |